PH'1Q1-Q7

Arenas within Achievement: Approaches, Modes & Trees in the Q-Expansion

Q#	Ways Modes	Orientations X & Y Axes	Diagonals (LR -> U L & LL -> UR)	Spiral of Strengthening Cycles	Cycle Progression	Tree	Context Content	PH'1-Decision Method Origin
1	Ways: To Check Activity Modes: Goal Engagement	X: Focus on current operations Y: Focus on worker engagement	•Value-based incr. personal •Impersonal incr. developmental	 Aim: Delivery of goals 1: Grounded in operational practices. 2-4: Adapting to enterprise conditions. 5-7: Enhancing certainty and confidence. 	Practice is: Conventional Upgraded Evidence-based	Operational Effectiveness	Potentials guide Goals	L'1 Rationalist approach guided by L'2 Empiricist approach
2	Ways: To Identify Problems Modes: Problems Awareness	X: Concern for problem resolution Y: Dependence on openness	•Revealing incr. interactive •Controlling incr. conceptual	 Aim: Asssessment of problems 1: Grounded in regular monitoring. 2-4: Handling potential misinterpretation. 5-7: Enhancing response to significant issues 	Monitoring is: Selective Expanded Anticipatory	Specific Improvement	Adjustment guides Status Quo	L'2 Empiricist approach guided by L'3 Opportunistic approach
з	Ways: To Force Change Modes: Crisis Engagement	X: Resolving the immediate crisisY: Activating participants	Person-focused incr. persuasiveGroup-oriented incr. decisive	 Aim: Pressure for change 1: Grounded in intervening rapidly. 2-4: Handling apathy and self-interest. 5-7: Enhancing commitment to changing. 	Intervention is: Situation-driven Target-drivn Consensus-driven	Post-Crisis Viability	Cooperation guides Activation	L'3 Opportunistic approach guided by L'4 Dialectic approach
4	Ways: To Handle Disputes Modes: Reaching Resolution	X: Reducing internal conflict Y: Accepting others' interests	•Conciliatory incr. committed •Confrontational incr. authoritative	 Aim: Resolution of disputes 1: Grounded in mediating between parties. 2-4: Handling differences in views and values. 5-7: Enhancing adherence to a resolution. 	Mediating is: Mutuality-oriented Resolution-oriented Cohesion-oriented	Genuine Compromise	Confirmation guides Accord	L'4 Dialectic approach guided by L'5 Systemicist approach
5	Ways: To Depict Development Modes: Change Management	X: Concern for balance Y: Need for cooperation	Integrativeincr. supportiveAuthoritativeincr. independent	Aim: Management of change 1: Grounded in a holistic view. 2-4: Handling complexity and resistance. 5-7: Enhancing application of strategies.	Modelling is: Evolution-based Scenario-based Simulation-based	Articulate Leadership	Resistance guides Design	L'5 Systemicist approach guided by L'6 Structuralist approach
6	Ways: To Exercise Authority Modes: Required Influence	X: Expect'n of spontan- eous responsiveness Y: Willingness of others to submit	•	 Aim: Exertion of influence 1: Grounded in managerial status. 2-4: Handling need to influence more widely. 5-7: Enhancing discharge of responsibilities. 	Managing is: Post-based Team-based Capability-based	Accountable Authority	Capability guides Performance	L'6 Structuralist approach guided by L'7 Imaginist approach
7	Ways: To Direct Motivation Modes: Participation Stimulus	X: Focus on needs of the enterprise Y: Focus on needs of the self	Insightful incr. self-awareSocializing incr. mind-expanding	 Aim: Motivation to participate 1: Grounded in reflection. 2-4: Handling bias and personal limitations. 5-7: Enhancing personal motivations. 	Reflecting is: Self-oriented Work-oriented Growth-oriented	Motivated Achievement	Direction guides Involvement	L'7 Imaginist approach guided by L'1 Rationalist approach

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